# REACH BAR

The plant-based nutrition and protein bar containing one full serving of vegetables.



## **OUR PRODUCT**

# Reach Bar

Reach Bar is a plant-based nutrition and protein bar containing one full serving of vegetables.

Appetizing, tasty, and no loss of nutrients!





















#### **OUR PRODUCT**



# **Nutrition Facts**

Servings Per Container 1
Serving size 1 Bar (45g)

Amount Per Serving Calories 180

Amount Per Serving % Daily Valu		
Total Fat 9g	12%	
Saturated Fat 3g	15%	
Trans Fat 0g		
Cholesterol 0mg	0%	
Sodium 100mg	4%	
Vitamin D 0mcg 0% • Ca	alcium 30mg 2%	

Amount Per Serving	% Daily Value*
Total Carbohydrate 18g	7%
Dietary Fiber 7g	25%
Total Sugars 9g	
Includes 4g Added Sugars	8%
Protein 11g	
Iron 2.9mg 15% • Potassium 23	0mg 4%

<sup>\*</sup>The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

INGREDIENTS: Peanut Butter, Pea Protein, Chicory Root Fiber, Dates, Agave Nectar, Oats, Greens Blend (Kale, Broccoli, Spinach), Shredded Coconut, Coconut Oil, Sea Salt, Natural Flavors.

# **AUDIENCE**

#### **TARGET AUDIENCE**

Young suburban mothers who shop organic, sustainable, and local.

willing to pay more for a product that offers complete transparency in all attributes

likely to be loyal to a brand that offers complete transparency

would pay more for food products with completely transparent information

#### **MARKET**



#### **MARKET SIZE**

Nutrition Bars - \$9.6 billion

Protein Bars - \$4.66 billion

Vegan Products - \$14.2 billion

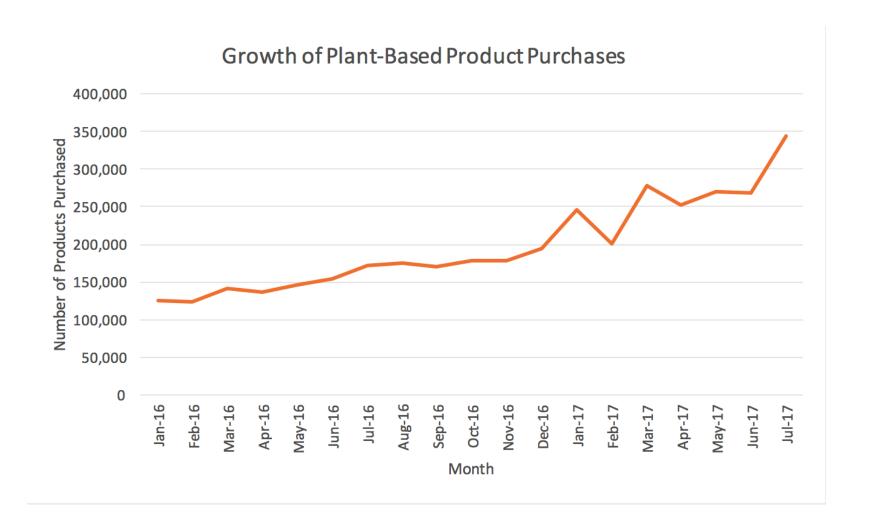
Non-GMO Products - \$1.25 billion

Kosher Products - \$19.1 billion



#### **GROWTH RATE**

Vegan Products - 9.6% Non-GMO Products - 13.74% Kosher Products - 3.7%



# **OUR COMPETITIVE EDGE**

	PROTEIN	FIBER	IRON	SUGAR	CALORIES	
& CLIF	10g	4g	2mg	20g	260	
LARABAR  THE ORIGINAL REAL FRUIT & NUT BAR	2g	4g	1.5mg	14g	130	
REACH BAR	11g	7g	2.9mg	9g	180	

## **TRACTION**



the recipe of the bar



#### **DISTRIBUTION**

through local vendors



## **FELLOWSHIP**

with the Connecticut Center for Entreprenuership & Innovation



#### FDA COMPLIANCE

process for packaging



#### **PURCHASE ORDER**

4,000 bars produced

# **OUR TEAM**







**EVA QUIGLEY** 

Co-Founder and CRO Nutritional Sciences

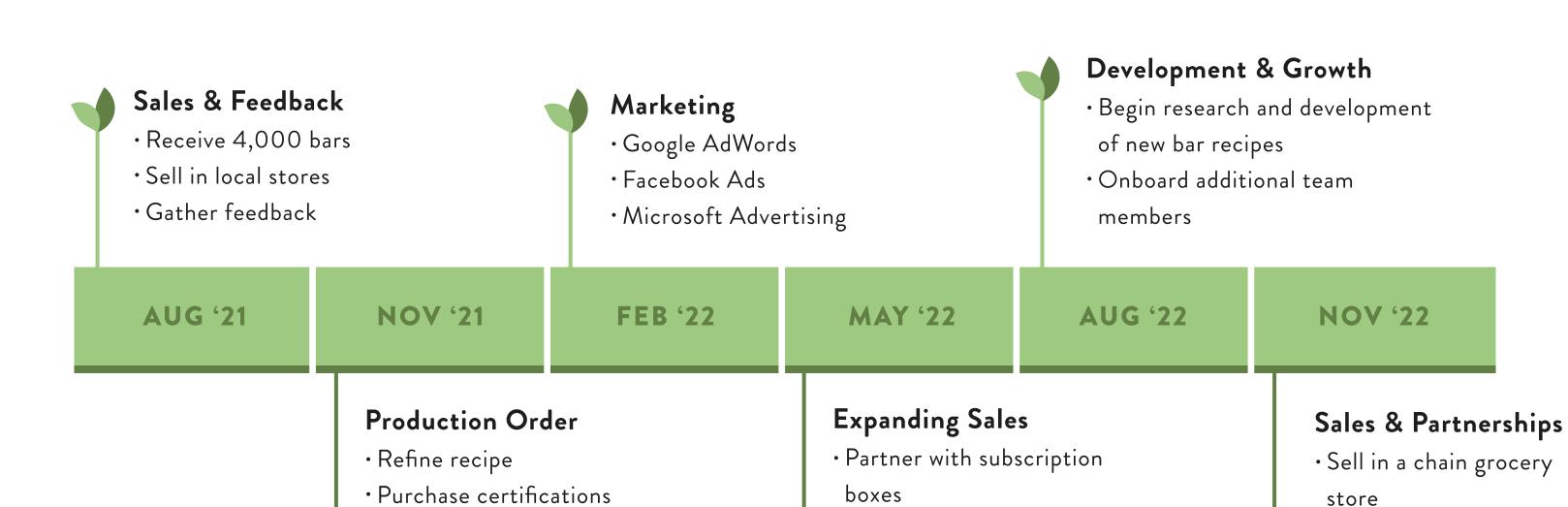
NATALIE LACROIX

Co-Founder and CMO Digital Media & Design

**SOFIA SAUL** 

Social Media Coordinator

#### **TIMELINE**



Develop online sales

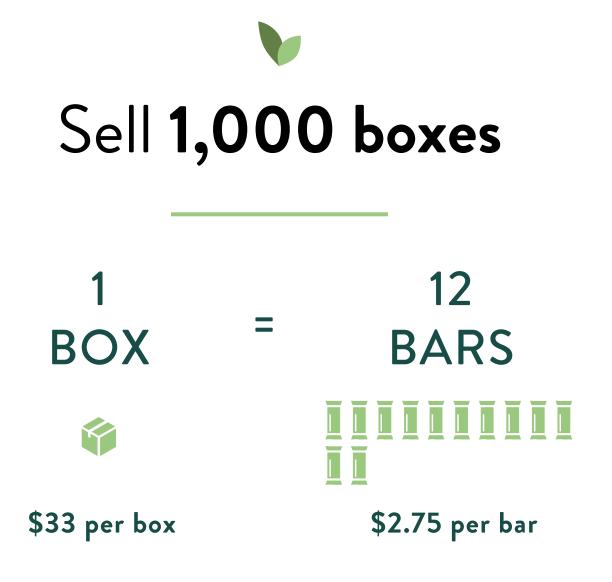
strategy

· Update packaging

· Partner with an another

non-profit

# **ONE-YEAR GOAL**



Production cost per bar: \$1.85

# **ONE-YEAR GOAL**



#### MISSION



# Reach Out.

Reach Bar strives to bridge the food insecurity gap by providing nutritional products that give back to the local community through partnering with local non profit organizations.

Our core values involve nutrition and well being, transparency, and charity.





# **OUR COMPETITIVE EDGE**

































<sup>\*</sup>excluding grants to external organizations

#### PRICE COMPARISON













2.75

1.05

1.53

2.00

2.73

2.91



# **COST BREAKDOWN**

Production & Shipping		Annual Certifications	
Boxes with Sticker Label	\$221	Vegan	\$395
Bars	\$5,210	Non-GMO	\$1,000
Wrap Around Box Label	\$252	Gluten Free	\$900
Bar Film	\$1,761		
Shipping	\$906	Sales & Marketing	
		Donation	10%
		Grocer Cut	1-3%



# **PROJECTIONS**

